

120

**TRANSFORMATIONAL PROGRAM &
PORTFOLIO LEADERSHIP THAT #GSD**



PROJECT & PROGRAM MANAGEMENT
PRODUCT MANAGEMENT
CHANGE MANAGEMENT



**WE BELIEVE IN THE
TRANSFORMATIVE POWER OF
GETTING SH*T DONE.**

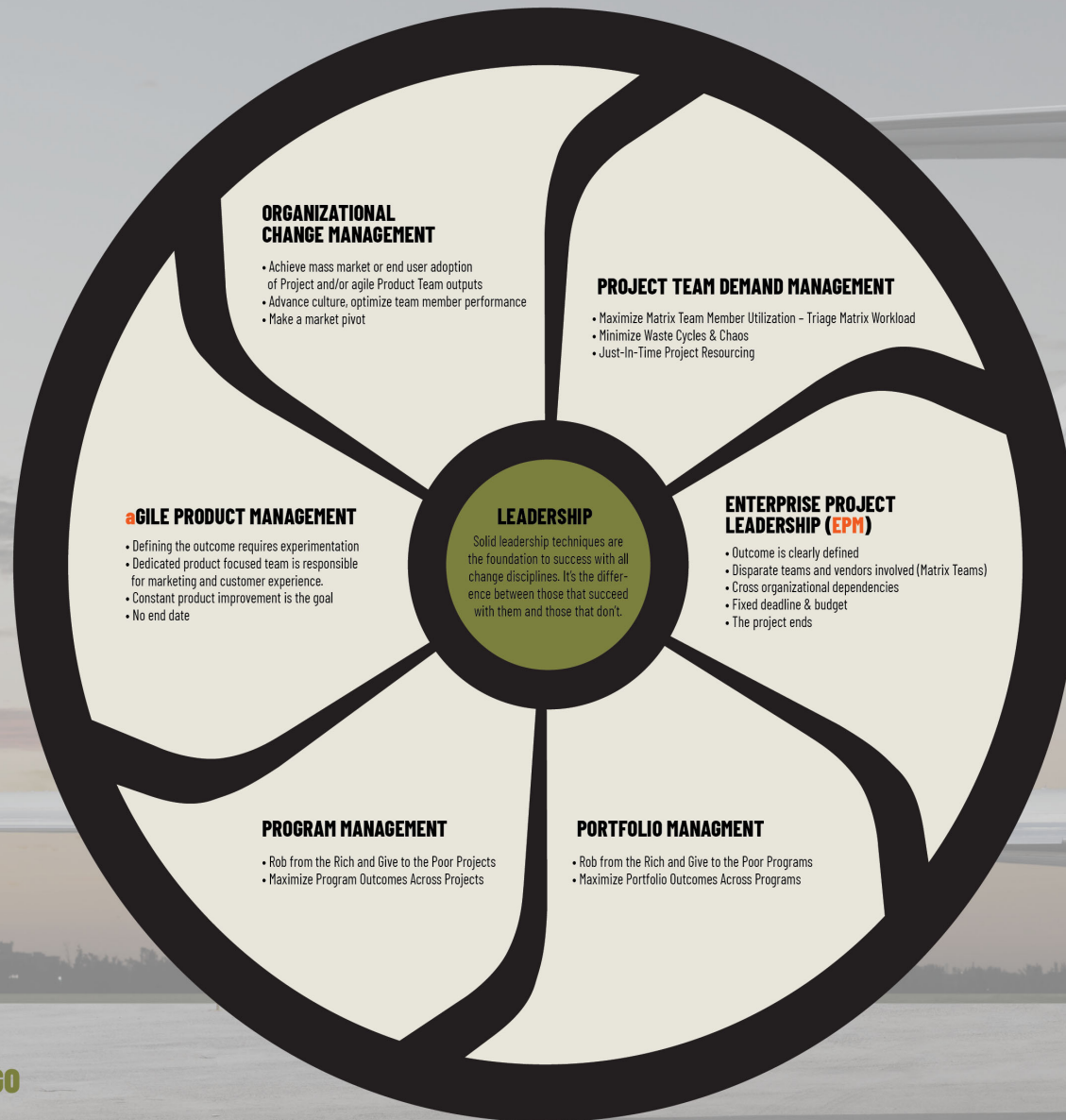
120VC.com



120

TRANSFORMATION ACCELERATOR

Change Discipline – Use Cases

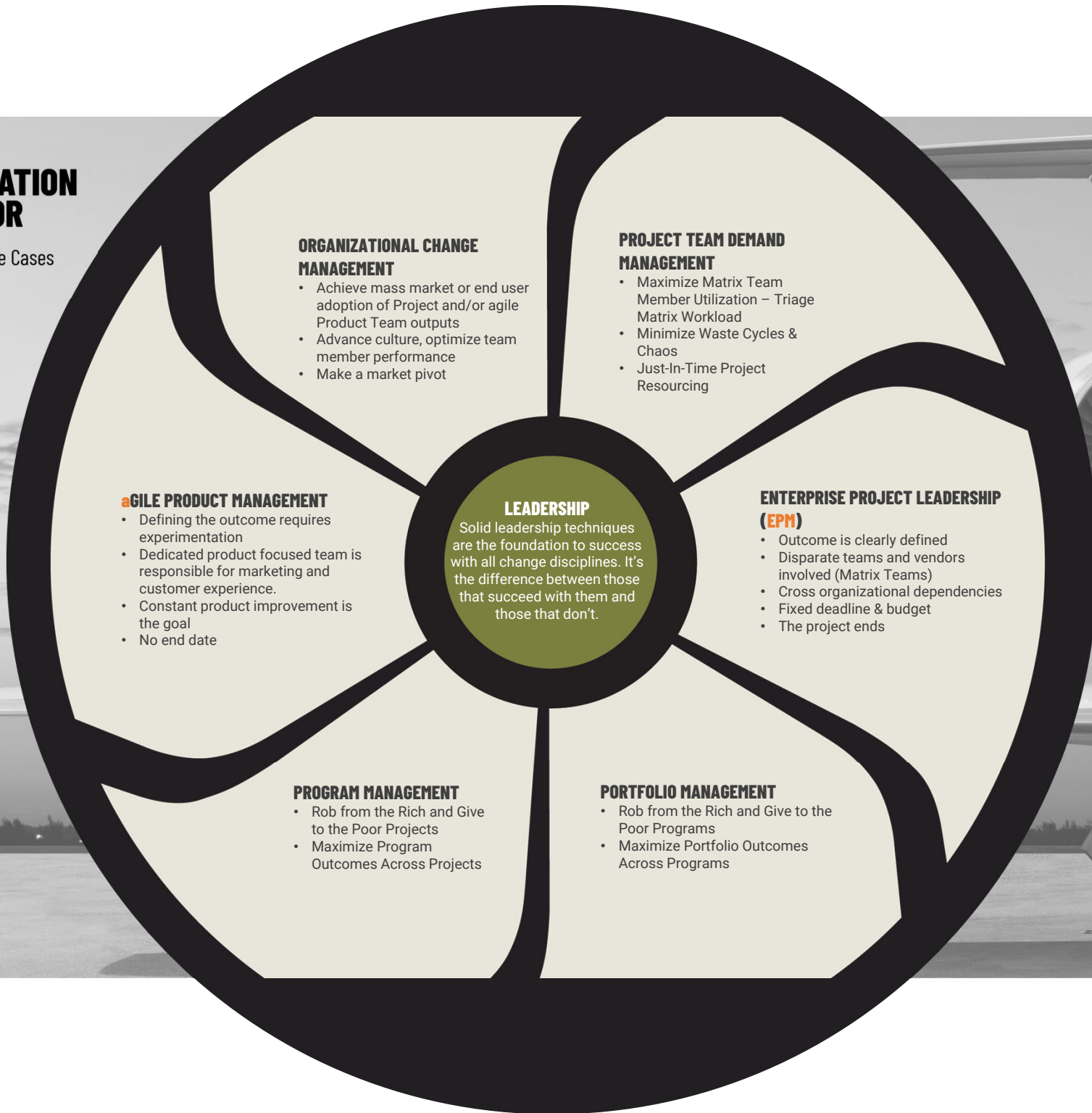


FROM STATUS QUO TO **STATUS GO**



TRANSFORMATION ACCELERATOR

Change Discipline – Use Cases



AIR TRAFFIC CONTROL

aGILE PORTFOLIO MANAGEMENT OFFICE (aPMO)

THE VISION

Enable the CEO and CFO to make data-driven Portfolio decisions from the Report without having to perform their own Portfolio Analysis

Project Name	PM	Avg. Review Score	Start	Finish	Health	Actual %	Planned %	Baseline Budget	Current Forecast	Current Variance	Spent/Committed	Remaining	Portfolio Support Needed
GISP Planning	J.Ventura	95%	07/01/16	TBD	Yellow	90%	90%	\$73,800	\$97,543	(\$23,743)	\$16,740	\$57,060	Additional funding needed to onboard SME to solve the existing risk.
CRM Virtualization Manage/Control			05/22/16	02/20/17	Yellow	79%	66%	\$91,950	\$91,950	\$0	\$47,850	\$44,100	The project is ahead of schedule, work has been reassigned to ensure there will be no impact to cost or schedule.
Call Center Telco Upgrade Manage/Control	C.Swan	97%	05/14/16	03/12/17	Green	57%	57%	\$630,980	\$520,645	\$110,335	\$4,600	\$626,380	
Total								\$796,730	\$710,138	\$86,592	\$69,190	\$727,540	

Secret Formula...

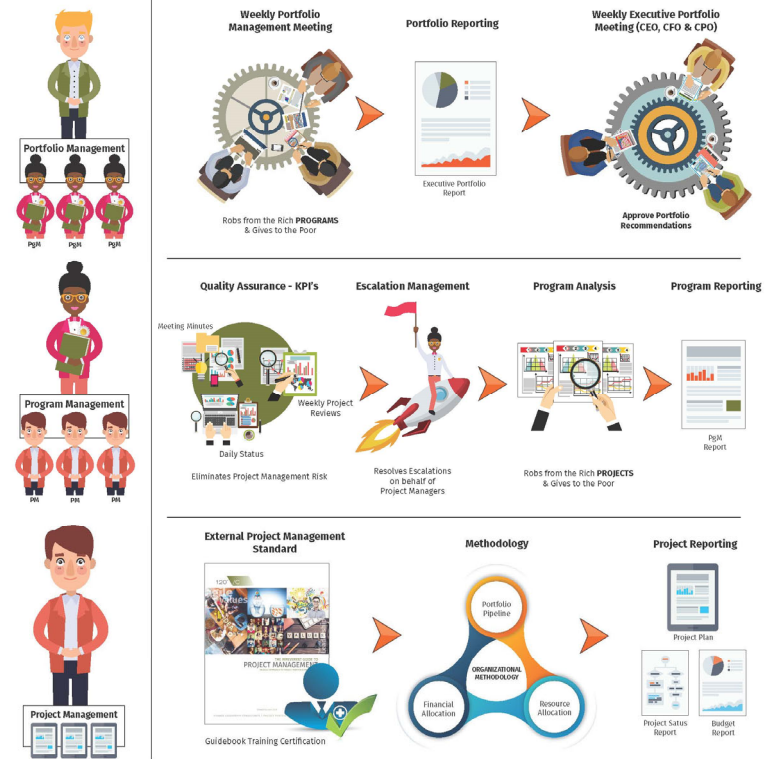
- Eliminate Process in Favor of Lean Disciplines
- Enable Change Discipline / Craft Mastery
- Actively Rob from the Rich & Give to the Poor - #GSD

WORK FLOW

THE VISION

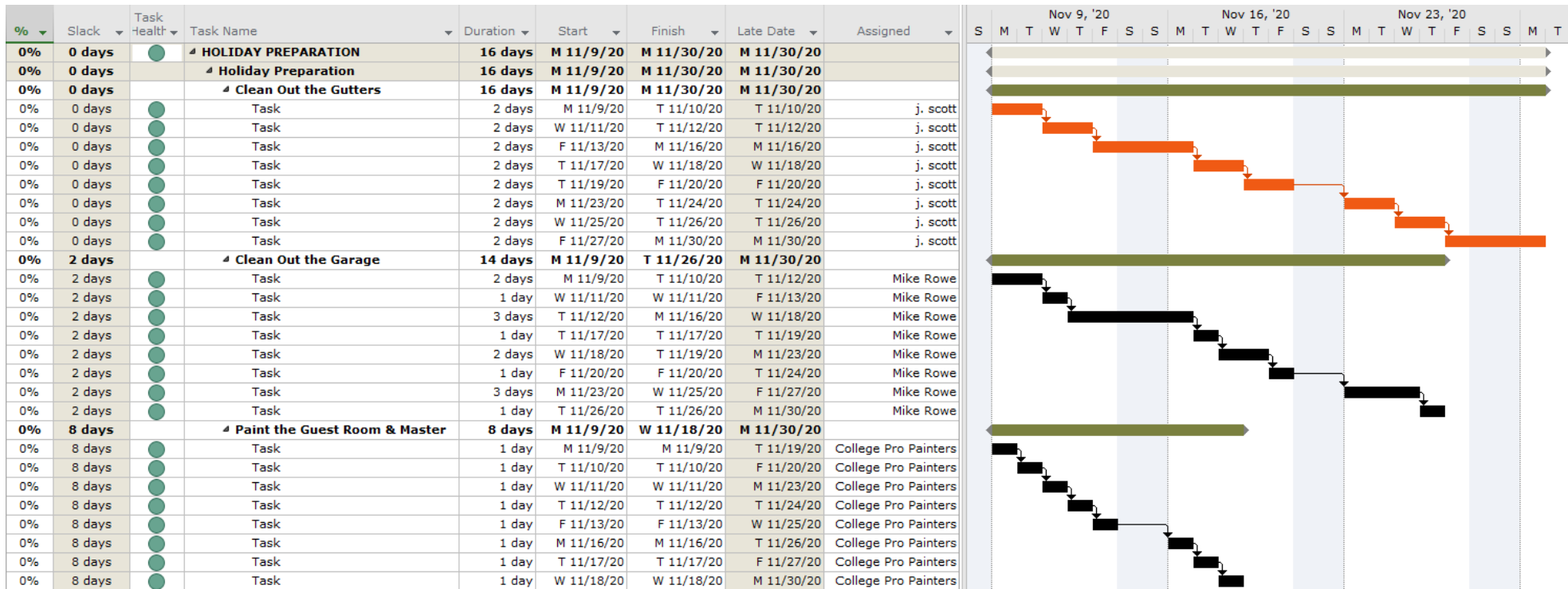
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CRITICAL PATH

A GAME CHANGER



MANAGING TO THE CRITICAL PATH

PROACTIVE WORKLOAD PRIORITIZATION

Managing = **Sharing** the Success Criteria

- Review slack for next period planned tasks w/ Project Team Weekly
- Ensure next-period Critical Path tasks are staged and ready to start
- Ensure clarity | Critical Path tasks finish on-time

Secret Formula...

- Any task with ≤ 10 days of slack is on the Critical Path
- When blockers arise - ask about slack and late date
- If nobody is talking about it – they aren't using it!



HEALTH

REACTIVE WORKLOAD PRIORITIZATION

CRITERIA

- Task health is based on progress made against the task's planned duration.
- Project Health is a forecast based on the critical path



On-Track



Behind
Schedule



Late

HEALTH

Task Health

- Task Health is current state
- Used to prioritize workload
- Audience: **Contributors** & Functional Mgrs.

Project Health

- Project Health is a **forecast**
- **Least** Healthy Critical Path Task
- Used to prioritize workload
- Audience: Project Owner, Program & Portfolio layer

Secret Formula...

Don't shoot the messenger!!

DEMAND MANAGEMENT

TRIAGE WORKLOAD ACROSS TEAM MEMBERS

IT DEPARTMENT COMBINED - CURRENT AND NEXT PERIOD PLANNED TASKS

%	Slack	Task Health	Task Name	Duration	Work	Start	Finish	Late Finish	Revised Finish	Assigned	
0%	0 days	Green	Deliver completed Zen reqs & design documentation to Proj Mgr	1 day	1 hr	3/5/18	3/5/18	3/5/18	NA	Gail Gilroy	
0%	0 days	Green	Identify Novelty Inc. client-dependent applications (obtain from bus unit reps)	3 days	12 hrs	3/5/18	3/7/18	3/7/18	NA	Gail Gilroy	
0%	0 days	Green	Conduct document review/revision w/Architecture & SMEs	3 days	10 hrs	3/6/18	3/8/18	3/8/18	NA	Gail Gilroy	
0%	0 days	Green	Identify pilot groups for Zen test (obtain from bus unit reps)	2 days	5 hrs	3/7/18	3/8/18	3/8/18	NA	Gail Gilroy	
0%	0 days	Green	Obtain establishment approval/acceptance from Architecture & SMEs	3 days	10 hrs	3/9/18	3/13/18	3/13/18	NA	Gail Gilroy	38 hrs
0%	0 days	Green	Install, test & document Novelty Inc. 3.3 w/service pack 4	3 days	6 hrs	3/5/18	3/7/18	3/7/18	NA	Jean Otterman	
0%	0 days	Green	Create & certify Novelty Inc. 3.3 client standard image	3 days	12 hrs	3/5/18	3/7/18	3/7/18	NA	Jean Otterman	
0%	0 days	Green	Install, test & document Novelty Inc. 4.8.1 w/service pack 4	3 days	10 hrs	3/6/18	3/8/18	3/8/18	NA	Jean Otterman	
0%	0 days	Green	Create & certify Novelty Inc. 4.8.1 client standard image	3 days	12 hrs	3/6/18	3/8/18	3/8/18	NA	Jean Otterman	
0%	0 days	Green	Identify issues & resolutions w/Novelty Inc. 3.3 w/service pack 4	3 days	10 hrs	3/8/18	3/12/18	3/12/18	NA	Jean Otterman	
0%	0 days	Green	Identify issues & resolutions w/Novelty Inc. 4.8.1 w/service pack 4	3 days	10 hrs	3/8/18	3/12/18	3/12/18	NA	Jean Otterman	60 hrs
0%	0 days	Green	Formulate 4.8.1 client deployment pkg	3 days	12 hrs	3/5/18	3/7/18	3/7/18	NA	Lee Steinberg	
0%	0 days	Green	Create client installation CD for Zen test	1 day	4 hrs	3/5/18	3/5/18	3/5/18	NA	Lee Steinberg	
0%	10 days	Green	Learn/document tree structures for Zen deployment	3 days	12 hrs	3/6/18	3/8/18	3/18/18	NA	Lee Steinberg	
0%	10 days	Green	Create Initial Design Document for future environment for Zen deployment	2 days	8 hrs	3/6/18	3/7/18	3/17/18	NA	Lee Steinberg	
0%	10 days	Green	Test client installation CD for Zen test	1 day	4 hrs	3/6/18	3/6/18	3/16/18	NA	Lee Steinberg	
0%	10 days	Green	Obtain Architecture & SME approval/acceptance of Zen test cases	3 days	4 hrs	3/7/18	3/9/18	3/19/18	NA	Lee Steinberg	
0%	10 days	Green	Configure application objects for virus engine deployment	2 days	8 hrs	3/7/18	3/8/18	3/18/18	NA	Lee Steinberg	
0%	15 days	Green	Configure application objects for Virus Definition update	2 days	8 hrs	3/7/18	3/8/18	3/23/18	NA	Lee Steinberg	
0%	15 days	Green	Deliver Zen test cases to Proj Mgr	1 day	1 hr	3/8/18	3/8/18	3/23/18	NA	Lee Steinberg	
0%	15 days	Green	Develop Lab requirements Document for Zen deployment	2 days	8 hrs	3/8/18	3/9/18	3/24/18	NA	Lee Steinberg	
0%	15 days	Green	Conduct Zen test case review meeting w/Architecture & SMEs	2 days	4 hrs	3/9/18	3/13/18	3/28/18	NA	Lee Steinberg	
0%	15 days	Green	Configure application objects for Virus Engine upgrade	2 days	8 hrs	3/9/18	3/12/18	3/27/18	NA	Lee Steinberg	
0%	15 days	Green	Formulate 3.3 client deployment pkg	3 days	12 hrs	3/9/18	3/13/18	3/28/18	NA	Lee Steinberg	93 hrs

2X2 PRIORITIZATION MATRIX

Value	High	<p>Selectively Invest</p> <ol style="list-style-type: none"> 1 Get certifications to become Smartsheet Platinum Solutions Partner. Jake & Team 2 Develop #GSD Training/Coaching Network Jason 3 Publish the #GSD Manual Jason 	<p>Do First / Drive Daily</p> <ol style="list-style-type: none"> 1 Sponsor/Host an event with professional org/vendor in PNW & SoCal monthly. Jason & Jake 2 Conduct four 8-hour paid workshops by Oct. 1 Jason 3 Add 3 new ProServices clients in California by Oct. 1 Jake 4 Add 3 new ProServices clients in PNW by Oct. 1 Jason
	Low	<p>Ignore / Delay</p> <ol style="list-style-type: none"> 1 Rebrand "The Irreverent Guide to Project Management" to "The GSD Manual for Enterprise Project Management" 2 Rebrand "It's Never Just Business, It's About People" to "The GSD Manual for Leadership" 3 Develop OKTA AIM Partner Program 4 Launch 120VC Secure (an InfoSec Company) 5 Obtain ACE Accreditation 6 Develop 120VC Outlook Quick Parts plug-in 	<p>Work In</p> <ol style="list-style-type: none"> 1 Complete 120-PLC Cert. Exam Refresh to v.5 Jake 2 Market the 120VC Project Leadership Program & Books Jason 3 Market the #GSD Talent Network Erin, Jake & Jason
		High	Low

Weekly Focusing Exercise – Weekly Recurring Time Block

- Schedule a recurring 1-hour **time block** to complete this weekly.
- **Update** the 2x2
- Schedule time-blocks in the next week to **accomplish** your priorities
- **Move** anything you aren't getting to after 4 weeks to Ignore/Delay

Take time to **plan, or plan to fail**

#GSD CADENCE

RESPECT THE BLOCK

November 1 - 7, 2020 Seattle, Washington Today 63°F/55°F Tomorrow 58°F/47°F Friday 51°F/42°F Search #GSD Cadence

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6	7
7 AM							
8							
9		Review Team DSR's	Review Team DSR's	Review Team DSR's	Review Team DSR's	Review Team DSR's	
10		Weekly Team Meeting	Reach-Outs to Professional Org's	Reach-Outs to Professional Org's	Reach-Outs to Professional Org's	Reach-Outs to Professional Org's	
11			SmartSheet Platinum Solutions Partner Weekly Meeting				
12 PM				Continue GSD Manual Edits			
1							
2			#GSD Training/Coaching Network Weekly			Weekly Focusing Exercise - Work the 2X2	
3							
4		Client Follow Up's	Client Follow Up's	Client Follow Up's	Client Follow Up's	Client Follow Up's	
5		Complete Persona	Complete Persona	Complete Persona	Complete Persona	Complete Persona	

RESOURCES

- Email me with questions | jason@120vc.com – Connect w/ me on [LinkedIn](#)
- Download “The Irreverent Guide to Project Management, An agile Approach to Enterprise Project Management. Free with coupon code: **PMIDALLAS-GSD**
- Schedule me to deliver a **#GSD Talk** for your Team – Free!
- Save **\$1,000** on our 14-week **Transformational** Leadership Program (TLP) | www.120vc.com/TLP | Use PMI Central Virginia Coupon Code: **PMIDALLAS-TLP**
- Check out upcoming 120VC events & the **TLNetwork** on 120VC.com



THANKS