DALLAS CHAPTER

Annual Business Meeting
August 7, 2014

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AGENDA

6:45	Announcements
7:00	Metrics
7:10	Strategic Initiatives/Portfolio
7:15	Financials
7:25	Department Introductions
7:45	Panel Discussion and Q&A
8:25	Close Meeting

DALLAS CHAPTER

Chapter PMPs in June 2014
Congratulations!

Brandon Baldauf

Mary Klein

Michael Provines

Gabral Gruszynski

Janet Heaton

Denice Autry

Carlos Quinones

Sara Bateman

Justin Yandell

Oladipupo Adigun

Edwin Slininger

Julia Galgano

Kathy Kane

Tamika Brunetti

Jun Yoon

Robin Henry

Matt Reynolds

Joseph Bentz

Lain Cloy

Stefani Stewart

Rob Windsor

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Chapter PMPs in July 2014
Congratulations!

Simri Van Rooyen

James Costello

Michael Wagliardo

Dexter Burger

Benjamin Evans

Vijay Kaundal

Qureish Lalani

David McMahan

Angie Huggins

Robert Hanna

Norman Caldwell

Henry Aschner

Stacy Workman

Jessica Hays

Louise Harms

Sonya Swanson

Mohammed Anwar

Frank Levell

Phillip Eshelbrenner

Jonathan Cover

Edward Campbell

Haven Riney

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Congratulations!

Kanwal Riaz, CAPM

Khafid Gbadamosi, PgMP

Masood Said, RMP

Sara Warner, ACP

Chinh Pham, ACP

Kathy Estes, ACP

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2014 Board of Directors

President	Larry L. Johnson, PMP
Past President	John T. Cole, PMP
VP Applied Project Management	Sharon McDaniel, PMP
VP Communications	Nitin Kunte, PMP
VP Education	Colleen Drabek, PMP
VP Finance	Ramiro Ortiz, PMP
VP Marketing	Suzanne Hansen, PMP
VP Membership	Stephen Becker, PMP
VP Professional Development	Sherry James, PMP
VP Programs	Kane Wai, PMP
VP Operation and Support	Ginan Kalenik, PMP

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Applied Project Management Speaker Forum

A Day In The Life Of A Project Manager

Mark Penny

Talking About The Cowboys Stadium!

September 24, 2014

- **Location: DeVry Irving Campus**
- **Register on the Dallas PMI Website**
- **Event is FREE: Earn 1 PDU**

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2014 Board Elections
Terms begin January 2015

Online Voting!

Five Positions to be voted on:

- **VP – Education**
- **VP – Marketing**
- **VP – Communication**
- **VP – Programs**
- **VP – Operations and Support**
  - August 2014 Voting opens for 2 weeks
  - September 2014 Election results announced

PMI DALLAS CHAPTER

UT DALLAS | Naveen Jindal School of Management

UTD PM Symposium

Thursday and Friday
August 14 - 15, 2014

- Register at UTD's website
- 15 PDUs

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PMP Exam Review

Early Bird Registration extended!

Saturday August 16, 2014

- 8:30 am – 5:00 pm
- Crowne Plaza North Dallas/Addison
- 8 PDUs or 8 Training Credits

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PM203 Project Risk Management

Early Bird Registration extended!

Saturday August 16, 2014

- 8:30 am – 5:00 pm
- Crowne Plaza North Dallas/Addison
- 8 PDUs or 8 Training Credits

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"The Resource Capacity Planning Roadmap" with Tony Proctor

Breakfast Meeting

September 13, 2014

- 9:30 a.m. - 10:30 a.m.
- Marriott Courtyard - Plano at Legacy Park
- 1 PDUs

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TOASTMASTERS INTERNATIONAL

WHERE LEADERS ARE MADE

www.toastmasters.org

Dallas PMI Toastmasters Club Monthly Meeting

August 16, 2014

- **9:00 a.m. - 11:00 a.m.**
- **Marriott Courtyard - Plano at Legacy Park**
- **2 PDUs**

Excellent opportunity to improve formal and impromptu presentation skills while focusing on Knowledge Areas from A Guide to PMBoK.

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Metrics

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Volunteer Organization

- Board of Directors – 11
- Directors – 92
- Volunteers – 66

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Key Metrics

	2009	2010	2011	2012	2013	August 2014
Membership	3937	3816	4005	4053	4081	3900
PMPs	2793	2716	2793	2774	2747	2728
PGMP	9	8	10	8	9	11
CAPM	17	20	26	22	21	26
Risk			4	8	11	12
Schedule			2	4	3	5
Agile				25	38	48
% of Members Certified	72%	72%	71%	70%	69%	73%

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Why Members Join

Reason	2012	2013
Networking	27%	29%
Advance the Profession	12%	12%
Access Local Knowledge	9%	12%
Up-to-date on News	15%	14%
Other	37%	34%

2013 Member Survey

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Annual Survey Results

	Satisfied				Dissatisfied
Survey Question	Very	Somewhat	Neither	Somewhat	Very
Overall Satisfaction	44%	31%	17%	7%	2%
Chapter Leadership	43%	28%	24%	4%	1%
Chapter Events	53%	26%	17%	3%	1%
Chapter Website	40%	35%	18%	6%	1%
Communications	47%	31%	18%	2%	1%

2013 Member Survey

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Strategic Initiatives/Portfolio

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Vision

The PMI Dallas Chapter will be recognized as the professional organization and resource of choice for project management within the Dallas area.

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Mission

To support the growth and development of project management practitioners as well as build awareness of the project management discipline and its critical role in business and organization success.

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Strategic Objectives

1. Increase the level of engagement with project management practitioners.

2. Provide outreach to build awareness of the value of project management.

3. Continuously improve the Dallas Chapter.

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Increase Engagement

1. Develop a leadership development program
2. Increase our retention rate to 73%
3. Cultivate a “past the PDU” Mentality

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Build Awareness

1. PM Curriculum approved by Region 10
2. Develop Executive Council
3. Sharing our best practices with other Chapters

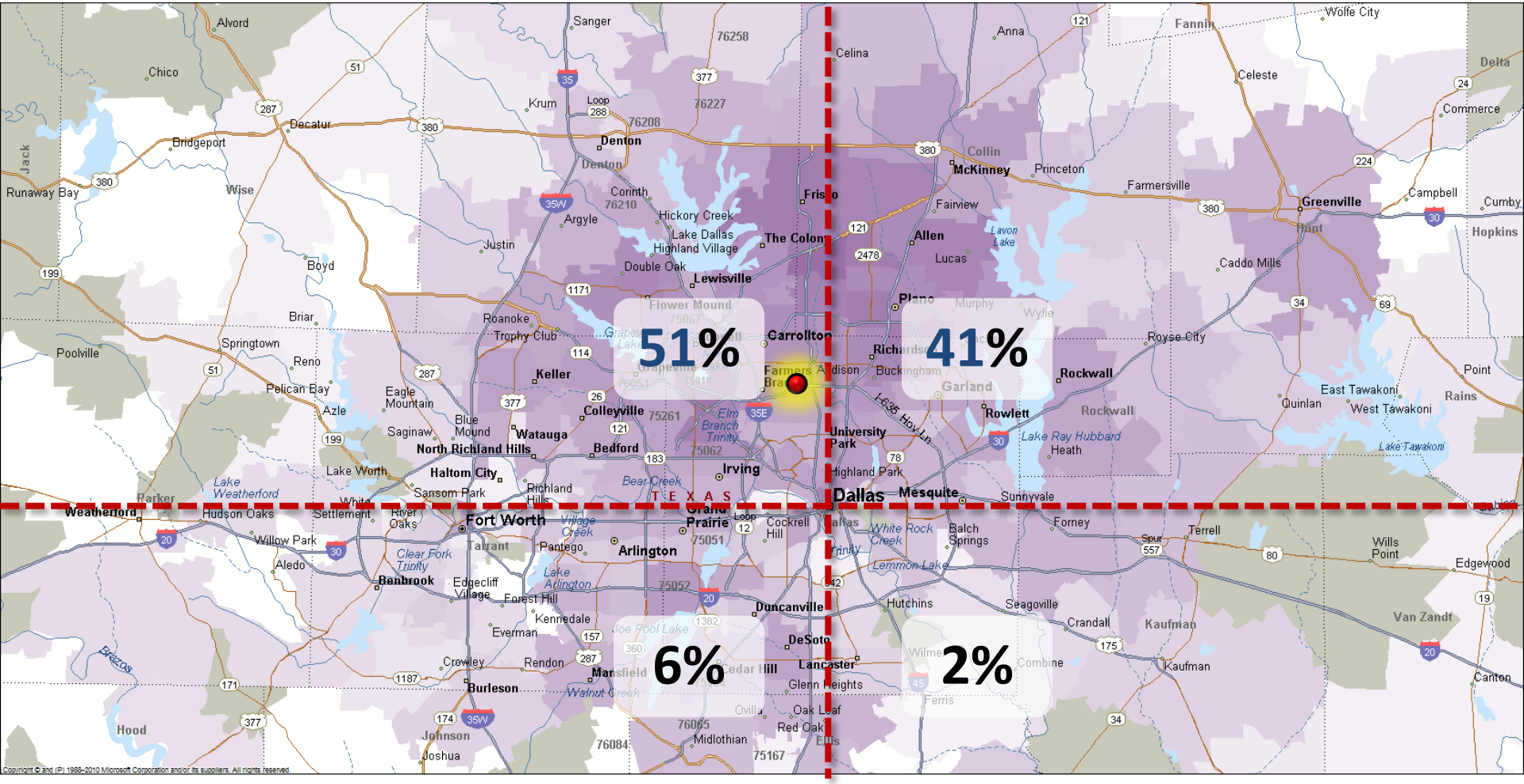
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Continuous Improvement

1. Increase sponsorship income to $5,000
2. Baseline value to members

PMI®

DALLAS CHAPTER


51%
41%
6%
2%
Dallas
Fort Worth
Arlington
Irving
Carrollton
Plano
Frisco
McKinney
Allen
Richardson
Garland
Mesquite
Rockwall
Denton
Lewisville
Flower Mound
Grapevine
Keller
Colleyville
Southlake
Coppell
Farmers Branch
Addison
University Park
Highland Park
Rowlett
Sunnyvale
Duncanville
DeSoto
Lancaster
Cedar Hill
Grand Prairie
Mansfield
Burleson
Weatherford
Benbrook
Haltom City
North Richland Hills
Watauga
Bedford
Euless
Hurst
Richland Hills
Lake Worth
Saginaw
Azle
Reno
Springtown
Poolville
Boyd
Decatur
Bridgeport
Wise
Runaway Bay
Chico
Alvord
Sanger
Krum
Corinth
Argyle
Hickory Creek
Lake Dallas
Highland Village
The Colony
Double Oak
Justin
Roanoke
Trophy Club
Westlake
Northlake
Pelican Bay
Eagle Mountain
Blue Mound
Lake Weatherford
Parker
Hudson Oaks
White Settlement
River Oaks
Willow Park
Aledo
Tarrant
Pantego
Village Creek
Clear Fork Trinity
Lake Arlington
Edgecliff Village
Forest Hill
Kennedale
Everman
Crowley
Rendon
Joshua
Johnson
Midlothian
Red Oak
Oak Leaf
Glenn Heights
Ferris
Wilmer
Hutchins
Seagoville
Crandall
Kaufman
Combine
Terrell
Forney
Balch Springs
Cockrell Hill
Duncanville
Lake Ray Hubbard
Lavon Lake
Lake Tawakoni
Lemmon Lake
White Rock Creek
Trinity
Bear Creek
Elm Branch Trinity
Joe Pool Lake
Cedar Hill
Walnut Creek
Brazos
Hood
Parker
Ellis
Rains
Hopkins
Van Zandt
Wise
Jack
Denton
Collin
Ellis
Kaufman
Rockwall
Parker
Hood
Johnson
Tarrant
Dallas
Wise
Denton
Collin
Rockwall
Kaufman
Van Zandt
Rains
Hopkins
Delta
Fannin
Lamar
Red River
Bowie
Cass
Morris
Titus
Camp
Upshur
Gregg
Harrison
Panola
Rusk
Smith
Wood
Anderson
Henderson
Cherokee
Nacogdoches
Shelby
Sabine
San Augustine
Jasper
Newton
Orange
Jefferson
Hardin
Liberty
Chambers
Galveston
Brazoria
Fort Bend
Harris
Montgomery
Waller
Austin
Colorado
Wharton
Matagorda
Jackson
Victoria
Calhoun
Refugio
Aransas
San Patricio
Nueces
Kleberg
Kenedy
Willacy
Cameron
Hidalgo
Starr
Zapata
Webb
Jim Hogg
Brooks
Duval
McMullen
La Salle
Dimmit
Maverick
Kinney
Uvalde
Medina
Bandera
Kerr
Gillespie
Kimble
Menard
Mason
Llano
Burnet
Lampasas
Bell
Coryell
Hamilton
Mills
San Saba
McCulloch
Concho
Tom Green
Irion
Reagan
Upton
Crockett
Sutton
Edwards
Real
Val Verde
Terrell
Pecos
Crockett
Schleicher
Sutton
Kimble
Gillespie
Kerr
Bandera
Medina
Uvalde
Real
Edwards
Val Verde
Kinney
Maverick
Zavala
Frio
Atascosa
Bexar
Comal
Guadalupe
Wilson
Karnes
Goliad
Bee
Live Oak
McMullen
La Salle
Dimmit
Zavala
Frio
Atascosa
Wilson
Karnes
Goliad
Bee
Live Oak
Refugio
Aransas
San Patricio
Nueces
Kleberg
Kenedy
Willacy
Cameron
Hidalgo
Starr
Zapata
Webb
Jim Hogg
Brooks
Duval
Jim Wells

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Scholarships

1. James Rankin Memorial Scholarship
2. Wayne K. Latham Memorial Scholarship
3. Dwaraka R. Iyengar Scholarship

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Financials

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2013 Cash Flow

Cash at Beginning of 2013	**$ 303, 562**
Operating Activities	
2013 Net Income	$ (46)
Adjustment to Net Income	
Accounts Receivable	$ (625)
Prepaid Expense *(2015 Region 6 Conference)*	$ (10,816)
Accumulated Depreciation	$ 814
Accounts Payable	$ (5,067)
Deferred Revenue and Other Current Liabilities	$ 5,667
Net Cash Provided by Operating Activities	**$ (10,073)**
Cash at End of 2013	**$ 293,489**

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2013 Balance Sheet

Assets		
	Cash (Checking & Savings)	$ 293,489
	Receivables	1,250
	Prepaid Expense *(2015 Region 6 Conference)*	10,816
	Fixed Assets	1,300
Total Assets		**$ 306,855**
Liabilities & Equity		
	Liabilities	16,012
	Equity	290,843
Total Liabilities & Equity		**$ 306,855**

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2013 Income Statement

Income		
Event Registration Fees	$ 137,003	60%
Membership Dues	$ 84,105	37%
Sponsorships & Other Revenue	$ 7,683	3%
Total Income	**$ 228,791**	**100%**
Expenses		
Events COGS	$ 106,513	45%
Leadership & Volunteer Development	$ 55,402	24%
Scholarships/Promotional	$ 24,600	12%
Office & Related Administrative Expenses	$ 25,745	11%
Bank & Credit Card Fees	$ 7,648	3%
Professional & Technology Services	$ 6,667	4%
Toastmasters Fees	$ 2,262	1%
Total Expenses	**$ 228,837**	**100%**
Net Income	**$ (46)**	

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Department Introductions

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President

- Preside over chapter, special, and business meetings
- Liaison with the Project Management Institute
- Submit reports to PMI

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Past President

- Coordinates Past Presidents Council
- Leads the nominations committee

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VP Communications

- All Chapter communications including the website
- Coordinate advertising and sponsorships
- Public Relations activities

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VP Membership

- Member Services (engage, orient and address member concerns)
- Volunteer Services (coordinate and recognize volunteers)
- Reporting Services (track and report membership stats)
- Mentoring Program (provide vision, direction, monitor and report accomplishment)

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VP Professional Development

Teams

- Symposiums
- Workshops
- *Webinars**
- Book Reviews
- Leadership Forums

Quick Facts - 2014

- Professional Development (10 FREE events to Members)
- Apx. $28K in Gross Revenue (update next week)
- FREE Books to Members



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VP Education

- Education activities related to PMI Certifications
- Assumes office of President if that office become vacant

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VP Programs

- Monthly dinner meetings
- Bi-monthly breakfast meetings
- Monthly Toastmasters breakfast meetings
- Annual Vendor Showcase
- 2014 Dallas Chapter 30th Anniversary Celebration
- 2015 PMI Region 6 Conference Planning

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VP Applied Project Management

- Liaison with PMI Communities of Practice
- Annual and Component of the Year Reports
- Coordinate with Non-profits

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VP Finance

- Prepare the annual budget
- Prepare periodic financial statements
- Maintain checking and other banking accounts
- Responsible for the registration team

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VP Operation and Support

- Manage all meeting contracts and event coordination with the facilities
- Dinner Meeting “First Time Attendee Program”
- Provide “Contact Us” responses from PMIDallas.org inquiries
- Submit PDUs for meetings and classes
- Manage all purchasing
- Support all departments for Administrative activities

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VP Marketing

- RCC meetings and Recruitment
- Career Resources Workshops
- Corporate Liaison Events
- Marketing Survey
- Marketing Collateral Development and Success Stories

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Q&A